

VIRGINIA TAKING THE LEAD IN DAIRYING INDUSTRIES

Things Seen in Vision Two Decades Ago Coming to Fulfillment in the Dred Dairy Cattle.

In 1897 there was a meeting of Virginia dairymen at the Jamestown Exposition. It was a small meeting, for at that time real dairymen were not very numerous in this old Commonwealth. The proceedings were held there, Joe Turner was there and a few other pioneer Virginia dairymen. What was lacking in numbers at the meeting was made up in enthusiasm and optimism, for all were convinced that the future of dairying in Virginia was bright. They predicted that the dairy state in the South and East. There were not idle dreamers, that they were men with a vision, for something more than a decade they have been doing things to make the dairy state come true.

Things Accomplished in a Decade. According to some facts and figures, furnished by the Times-Dispatch by Professor John R. Hutcheson, director of the extension division of the Virginia Agricultural and Mechanical College and Polytechnic Institute, the number of dairy cows in Virginia has increased between 15 and 20 per cent in the last ten years. The number of sires has increased several hundred per cent. Ten cheese factories have been established and between thirty and forty creameries have been put into successful operation. At the present time, one creamery in the State manufactures more butter than was being manufactured in the whole State the year it began operation. These dairymen's associations have been followed by cow testing associations, calf clubs and consignment sales. This year there are 150 cow testing associations in successful operation, and six dairy calf clubs have already been organized.

Some Auction Sales and Why. The Jersey, Guernsey and Holstein breeders of Virginia now own some of the best dairy animals to be found anywhere in the United States, and are beginning to produce enough high-bred animals to supply the farmers who are coming into the dairy business in the Southern States. A number of consignment sales have been held during the last year, and high-class dairy cattle have been sold to Maryland, West Virginia, North Carolina, South Carolina, Georgia and Florida.

At a recent Holstein sale held in Richmond, six fine females were sold at an average price of \$411.54. A cow consigned by Frank S. Walker, of Woodbury Point, topped the sale at \$1,000. Mr. Gregory's consignment of females bred to his May Sire Sylvia, averaged \$648. Mrs. Wilson, of Hillside Farm, sold six calves, all under one year of age, for an average of \$250.

The auction sale held in Richmond, like the one that was held in Lynchburg a short while before, was not for the purpose of enabling the breeders to realize big profits, but to enable Virginia farmers to get high-bred cattle for breeding purposes, to the end that Virginia may be the leader in the dairy industry. At these sales the high-bred animals were put up without reserve and went for the high dollar every time, whether it produced a profit for the seller or not.

Extending All Over the South. All of the dairy breeders now have State associations and put on several consignment sales each year. A number of Virginia bred cows have sold for more than \$1,000 each during the last year. Perhaps the greatest advantage that Virginia breeders have consists in the number of accredited herds now in the State. Virginia breeders have taken a high stand in regard to the tuberculosis question, and more herds are being tested at the present time in this State in proportion to the number of dairy cattle in it than in any other State in the Union. The breeders have also taken a high stand in regard to the matter of consignment sales. They absolutely stand behind every animal placed in the sales ring, for they realize that this is the best way to do business.

The South is rapidly developing as a dairy section, and the Virginia breeders believe that there is no better place for the beginner to get breeding stock than in this State. They intend to prove this to the Southern dairymen by supplying clean, high-class dairy cattle, and standing behind what they sell.

INDUSTRIES NEW AND OLD PUSHING AHEAD IN DIXIE

Big Money Being Invested in South Carolina, Georgia, Florida and Alabama.

The Gas Engine and Electric Company, incorporated at Charleston, S. C., with \$100,000 capital stock, will establish a big plant at Charleston. The Equinox Mills, of Anderson, S. C., are expanding from \$75,000 to \$100,000 improving their mill village. The Commercial Refining Company, of Charleston, S. C., has increased capital stock from \$150,000 to \$200,000 with the view of enlarging the refinery to twice its present capacity. The Planters' Produce and Storage Company, of Florence, S. C., is building a big plant for storing and distributing cotton and storage houses at Lake City and Timmonsville.

The Shippers' Bonded Company, of Marion, Ga., of which E. F. Williams is president, has bought a 30-acre site at Atlanta upon which to build a cotton plant.

The Lexington Medicine Company, incorporated with \$100,000 capital stock, proposes to establish a great medicine factory at Griffin, Ga. A cotton mill is to be started at Clarksville, Ga. The Habersham Chamber of Commerce, of which W. S. Brown is president, has the scheme in hand.

New hosiery mills are soon to be established at Cartersville, Forsyth, Maryland and Dalton, Ga., about \$2,000,000 being invested in the enterprises.

A \$100,000 company has been incorporated in Florida to engage in the manufacture of tooth powder, making use of St. Augustine, Fla. A hosiery mill is being erected in Birmingham, Ala., for which the machinery has already been purchased.

The Stokham Pipe and Fitting Company, of Birmingham, Ala., has increased capital stock from \$30,000 to \$40,000 and will enlarge the already large plant.

The Birmingham Refractories Co., incorporated with \$150,000 capital stock, is erecting silica and fire-clay brick plants near Birmingham and has acquired a 150-acre silica tract north of Birmingham.

MACHINERY PURCHASED

Knitting Mills and Dyeing Plant Is Assured for the Town of Lexington, N. C.

LEXINGTON, N. C., May 15.—The Shooking Hosiery Mill Co., recently incorporated with \$100,000 capital stock, to establish a hosiery plant for the manufacture of merino and silk, has been organized. Holland L. Sisk is president, and Irvin L. Sisk is secretary-treasurer. The company has leased a suitable building for a factory, and will build a one-story dye house and also a two-story for the contemplated enlargement of the knitting mill proper. The machinery for the equipment of the entire plant has been contracted for.

BANK FOR THE FARMERS

Rural Hall, Village in Forsyth County, N. C., Will Soon Have Bank of Its Own.

WINSTON-SALEM, N. C., May 15.—Forsyth County will soon have another country bank for the convenience of the farming community. The bank of Rural Hall, chartered a few weeks ago at Rural Hall, a village on the Southern Railway and the center of a rich farming community, will

open its doors for business about the first of June.

The officers elected by the stockholders at their meeting a few days ago are: E. L. Kiser, president; W. E. Stauber, vice-president, and Hardy A. Carroll, cashier.

READY IN SIXTY DAYS

Hosiery Mills Being Equipped at Bristol for Quick Work—All Are Bristol Men.

BRISTOL, VA., May 15.—The Wood Hosiery Mills, recently incorporated with paid-up capital of \$50,000, has been organized with the following officers: J. H. Wood, president; J. L. Wood, secretary, and G. E. Nichols, treasurer. The officers and stockholders are all Bristol men.

The company has secured a building, and the machinery to be installed has been purchased. It is therefore presumed that the mills will be turning out cotton hosiery within the next sixty days.

West of Boulevard—splendid eleven-room house, with two baths, large garage, hot-water heat; lot fronting 130 feet on south side (180 feet deep); worth \$12,000.00; the house could not be duplicated for \$15,000.00. To make a quick sale, owner has authorized us to sell at

\$18,500

See us at once.
RYLAND REALTY CO.,
522 American Bank Bldg.

WEST END
We Have for Sale
SEPTEMBER DELIVERY

Grove Avenue, modern, \$10,000.
Floyd Avenue, detached, \$8,750.
West Cary, 7 rooms, garage, \$4,500.
North Meadow, 6 rooms, \$4,000.
Monument Avenue, 10 rooms, \$17,500.
See Mr. Dowden.
W. E. SULLIVAN & CO.

WE HAVE FOR SALE

911, 913, 915, 917 and 919 Third Avenue
Highland Park

These beautiful new houses, exceptionally well-planned, well-built and complete in every particular, are offered for immediate possession.

Good houses, at reasonable prices, are very scarce, and this is an exceptionally rare opportunity to purchase a tip-top place at a low figure and on easy terms. We shall be glad to show the property at any time. Call and make an appointment.

Julian C. Anderson & Co., Real Estate
Phone Madison 1731. 815 East Franklin Street.

If You Want Highland Park Property, See Us.

FOR SALE

All or Part of

One Square Mile of Waterfront Property
New York City Suburban
AT FREEPORT, LONG ISLAND

Within 7 Miles of Greater New York City

Fronting on Hempstead Bay, Leading Into the Atlantic Ocean

Two Trolley Lines Through Property

Near Long Island Railroad Station—48 Trains Daily

READY FOR IMMEDIATE BUILDING AND SELLING.

A Wonderful Opportunity for a Live Building, or Development Company

CONSISTS OF THREE SUBDIVISIONS

Subdivision No. 1. Is fully developed with over 65,000 feet of Street Frontage and nearly 3 Miles of Deep Water Frontage. Over 400 Houses, costing from \$3,000 to \$7,000, recently Built and all Sold.

Subdivision No. 2. Adjoins No. 1, and Consists of about 150 Acres partly Developed, upon which Eight Miles of Street Frontage can be laid out, with 3 Miles of Deep Water Frontage.

Subdivision No. 3. Adjoins No. 2 and Consists of about 300 Acres of undeveloped Land, with 4 Miles of Deep Water Frontage.

For Maps and Further Details Apply to

JOHN J. RANDALL COMPANY, Owners

15 N. Long Beach Avenue

FREEPORT, NEW YORK

Brokers Protected



VACUUM CLEANER, ELBA HARDWARE CO., 422 W. Broad Street.

FOR RENT.

Monument Avenue Apartment
Immediate Possession.
W. E. PURCELL, JR., CO., INC., 817 E. Franklin Street.

TELEPHONE Randolph 1 and tell a messenger to bring you a copy of all that will quickly get good results.

\$5,250

will buy a delightful home on Meadow Street, near Main, 6 rooms, hot-water heat, electric lights, shower bath, elegant order. Possession 30 days.

CRITCHFIELD & CO., No. 6 North Eleventh Street. FOR RENT.

Ground Floor on 900 Block East Main
suitable for merchandise purposes. LAURNUM CORPORATION, Real Estate Department, 918 1/2 East Main Street, Madison 1621.

West End Dwellings at Pre-War Prices

\$5,750—Hanover Avenue, 2300 block, 6 rooms, bath and pantry, electricity.

\$5,750—Stuart Avenue, 2300 block, 6 rooms, bath, pantry, etc.

\$6,750—West Avenue, 1100 block, 7 rooms, bath, etc., electricity.

\$6,750—Sycamore Street, 100 block, 6 rooms, hot-water heat.

\$6,750—Kensington Avenue, 2400 block, 7 rooms, hot-water heat.

\$7,500—Floyd Avenue, 1900 block, detached, 8 rooms, big lot.

\$5,500—West Main Street, 300 block, 3 stories, 10 rooms, water on 2 floors.

\$7,500—Park Avenue, 1700 block, 9 rooms, detached.

\$8,500—West Grace Street, 900 block, 3 stories, 10 rooms; cheap.

\$9,000—Floyd Avenue, near Monroe Park, 10 rooms, garages, etc., 3 stories.

\$11,500—West Grace Street, 2 flats, 7 rooms each, separate entrance, hot-water heat.

Buy Before June—Get Possession September 1st

J. THOMPSON BROWN & CO.

Homes for Immediate Possession

\$5,500—Eight-room modern suburban home; hot-air heat, electric lights, gas range; corner lot, with room for garage. Convenient terms can be arranged.

\$3,250—Centrally located brick home of six large rooms, newly papered throughout, on car line and paved street. \$350 cash and \$25.00 a month buys it.

\$3,250—Suburban home of seven rooms, lot 35x150 feet. In good condition. \$350 cash and \$25.00 a month.

See Us for Homes on Easy Terms

CHARLES F. RUEHRMUND, Sole Agent.

Room 46, Allison Building. 803 1/2 E. Main Street.

FOR RENT.

For Rent Main St. Store
No. 143 1/2 East Main, three stories and cellar under entire building. Practically new.
For particulars, see WALLERSTEIN REAL ESTATE CO., 1112 East Main.

FOR RENT
Possession June 1st—Apartment, 5 rooms and bath, first and third floors.
Possession September 1st—Apartment, 7 rooms, 3 baths, including servant's room and bath.
Apply POLLARD & BAGBY, INC.

FOR RENT
No. 1834 Park Avenue, with furniture, containing 10 rooms, 2 baths; hardwood floors; hot-water heat; broad and handsome halls and very pretty and attractive. Possession at once. Price, \$1,500 per annum. SUTTON & CO.

FOR RENT
Westhampton Home
Possession July 1st
Beautifully located, on Three Chop Road; 8 rooms, 2 baths, garage. Lot 100x500 feet.
DOUGLAS E. TAYLOR, Rental Agent.

FOR SALE.

\$11,000

Noble Avenue, Ginter Park; 8 rooms, stucco, gas and electricity; hot-water heat; lot 100x150; garage. Terms reasonable. See us at once.

\$8,500

1200 block Park Avenue; 8-room brick house, gas, electricity; cellar. Possession September 1. This is a bargain. See us at once.

FOR RENT
3200 Patterson Avenue
\$11,000
6 rooms, modern. Possession at once.

\$5,250

Montrose Avenue
8-room frame house. Possession June 20.

Laburnum Corporation
Real Estate Department,
918 1/2 East Main Street. Madison 1621.

30 DAYS
Modern frame stucco, 7 rooms, large porch, hot-air heat; laundry tubs; garden fenced; 2 1/2 blocks of car line. Location one of the most desirable in Rowland Park. Possession in 30 days if bought quickly.
\$7,500
Do not phone.
GOLSAN & NASH, Inc.
Exclusive Agents,
12 North Eighth Street.

Famous Newstead Farm AT AUCTION
Tuesday, May 18th, at 10 A. M.
700 Acres of the Best Farm and Grazing Land in Virginia Subdivided Into 53 Small Farms and Bungalow Sites

This farm is situated on James River, seven miles from Richmond, on the Osborne Road. The location is superb, the scenery picturesque. The farm ranks as one of the best old Virginia plantations, and will produce wonderful results in corn, wheat and hay. Much of the land is now in grass, and will graze more cattle than any land in this section.

The improvements consist of a 9-room modern dwelling, several tenant houses, a number of barns, cribs, stables and other buildings, also woven wire fence on entire place. Why put your money and labor into poor land when you can buy the best at your own price?

TERMS: Small cash payment; balance one and two years after January 1, 1921.

CASH PRIZES given to lucky ones attending sale.

HOW TO GET THERE: Take the Varina Road out of Fulton. Take the Osborne Turnpike at Sullivan's Store, follow the straight road to Newstead Farm. Automobiles will leave Harrison's Drug Store, in Fulton, at 9 o'clock A. M. for the property, and again about 10 A. M. Dinner will be served on the ground by the Ladies' Aid Society of Laurel Hill M. E. Church. Band concert on the ground.

SALE CONDUCTED BY

L. E. & J. S. HARVIE

MADISON 5686.

312 MUTUAL BUILDING.

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed

MAP
SHOWING SUBDIVISION OF A PART OF NEWSTEAD FARM, HENNING CO. VA.
PROPERTY OF L. E. & J. S. HARVIE
Scale—not to scale

PLAN OF BUNGALOW SITES
Detailed